

Annual Report 2005–2006



Reach for a Dream

Celebrating the first twenty years...and looking forward.

On November 4th, the Aim High community gathered at Lick-Wilmerding High School to celebrate the organization's 20th anniversary. Our "Rooftop Jazz Cabaret" brought together over 400 members of our diverse and extensive community—teachers, graduates, parents, board members, and friends. It was a magnificent night, featuring great food, music and dancing, and a moving, heartfelt tribute to Aim High. On a personal note, it was one of the most special nights of my life.

Aim High's growth over the last two decades has been the result of a tremendous amount of support from the entire Aim High community. Our organization owes a huge debt of gratitude to the following:



Aim High Guiding Principles

Provide a challenging and innovative summer school experience

Serve Bay Area youth who need us most

Grow responsibly and strategically

Support innovative teaching and cultivate future generations of teachers

Build strong public and private partnerships

- Our incredibly dedicated Board of Trustees;
- Our school partners, the foundations and corporate sponsors who have stood with us for twenty years, and the hundreds of individuals and families who contribute to Aim High;
- The teachers as well as the college and high school students who teach in Aim High and direct our sites. Summer after summer, they bring their passion, creativity and talent to Aim High; ***they make the Aim High magic happen***; and
- The heart and soul of Aim High—***kids and families***. Every summer, they bring their energy, hope and enthusiasm to Aim High. They invigorate us with their passion for learning, their spirit of goodwill and love for Aim High. They often restore our faith in ***human goodness*** with the connections and friendships they make across race, class and ethnic lines.

Your generous support helped us reach and exceed our Vision 2010 goals for 2006. We opened new summer school sites in Oakland and East Palo Alto. We also inaugurated our new Student Center, providing increased services and opportunities to Aim High graduates. As we begin our third decade, there are several exciting opportunities in front of us including a potential partnership with the California State University system to develop and implement Aim High programs on CSU campuses.

Thank you for a remarkable first twenty years. We look forward to your continued generosity and support and look forward to all we have yet to accomplish.

Sincerely,

Alec L. Lee, Jr.
Executive Director

Inside:

- The Aim High Magic
- Future: Vision 2010
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- Financial Report
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- Anne Murray Ladd Memorial Fund
- 20th Anniversary Celebration



The Aim High Magic

For the past 20 years, Aim High has been helping middle school students from low-income communities in the San Francisco Bay Area achieve their dreams by providing a tuition-free summer school in underserved neighborhoods. Nearly 5,000 students have benefited from Aim High's innovative enrichment program that offers academic and personal support at a time when students need it most. This is the Aim High Magic.

Students participate for three or four years, graduating in the summer prior to 9th grade. A recent Aim High survey revealed that 95% of Aim High graduates complete high school, and 90% go on to attend a two- or four-year college. Many Aim High graduates return to the program as teaching assistants and interns during their high school and college years.

Our Mission

The mission of Aim High is to provide underserved urban youth with challenging, innovative and highly supportive educational programs, most notably our exemplary summer school.

The goal of Aim High is to ensure that our students are well-prepared for success in school, have a deep appreciation for their community, and are aware of the issues—personal, local and environmental—that affect their lives.

Our vision is to inspire youth to reach for their dreams.

The Future: Vision 2010

The Aim High Board approved the organization's strategic plan, *Vision 2010*, outlining plans for the future. Aim High is poised to expand in the next five years, building on our strengths and the tremendous opportunities to reach more youth during the critical middle school years. Key growth components for the organization follow:

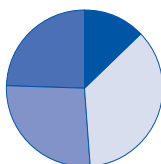
1. **Summer School Program**—Grow the program from 9 campuses to at least 12 campuses by 2010, serving more than 1,200 students.
2. **Student Center**—Develop a student center to provide tutoring, high school and college placement support, financial aid workshops and cultural enrichment activities for Aim High students and alumni.
3. **Headlands Environmental Home**—Develop the Aim High Headlands Environmental Home in collaboration with the Golden Gate National Recreation Area to increase opportunities and access to the park for urban youth.
4. **Teaching and Learning**—Refine and publish Aim High's curriculum. Further develop the teacher training component.
5. **Aim High Community Charter School**—Research and develop a comprehensive plan for the launch of a new charter middle school based on the summer school design.

To download a copy of vision 2010 and to learn about ways to support our growth, please visit our website at www.aimhigh.org.

2005–2006 Overview

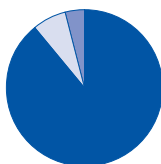
Student Grade Level

Grade 6	99
Grade 7	280
Grade 8	207
Grade 9	190
Total Students Served	776



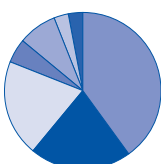
School Enrollment

Public Schools	89%
Parochial Schools	7%
Independent Schools	4%



Ethnicity

Chinese	40%
African-American	21%
Latino	20%
Multi-Racial	5%
Other Asian	8%
Other Non-White	3%
Caucasian	3%



Home Environment

Bilingual	69%
Average Household Income	\$36,100
Median Household Income	\$24,700

Aim High Faculty Profile

Site Directors	16
Master Teachers	62
Interns	74
Teaching Assistants	61
Average Years Employed	2.4
Bilingual	31%
Minority	64%
Aim High graduates	31%

Financial Report

Fiscal Year 2006 Income

Foundations	53%	\$714,698
Corporations	13%	\$181,717
Individual	14%	\$194,532
Government/other	10%	\$135,000
Partners	3%	\$46,000
Interest Income & Unrealized Gain	2%	\$31,754
Other	4%	\$51,418
	100%	\$1,355,119

Fiscal Year 2006 Expenses

Program	67%	\$759,07
General & Administration	17%	\$193,169
Development	13%	\$142,042
Other	3%	\$35,506
	100%	\$1,129,724

This report is excerpted from the financial statements completed by Armanino McKenna LLP for the fiscal year that ended May 31, 2006.

Aim High Sites & Locations

- Lick-Wilmerding High School, *Ingleside*
- The Urban School of San Francisco, *Haight-Ashbury*
- Visitacion Valley Middle School, *Visitacion Valley*
- El Dorado Elementary School, *Portola/Visitacion Valley*
- Gateway High School, *Western Addition*
- Yick Wo Elementary School, *Chinatown*
- St. Paul's Episcopal School, *Oakland*
- Bishop O'Dowd High School, *East Oakland*
- Costaño Elementary School/49er Academy, *East Palo Alto*

Organizational Partners

- Exploratorium
- Golden Gate National Recreation Area
- Lick-Wilmerding High School
- San Francisco Zoo
- St. Paul's Episcopal School
- The Urban School of San Francisco
- Bishop O'Dowd High School

Jennie Strable
& Michael Colagrossi
Tony Szeto & Annie Kong
Family of Allison Szeto
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& Jada Williams
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Family of Andrea Yabilat
Mae Yanesa-Bautista
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Family of William Ye
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Family of Zachary Yu
Betty Chui Chow
& Alex Hing Kee Yuen

Family of Winta Zeray
Family of Awet Zeray
Ai Ling Zhang & Sheng Le Xie
Family of Ruby Zhao
Family of Victor Zheng
Family of Wilson Zhu
Family of Edward Zilinsky

Aim High Academy

Aim High is grateful to the foundations and institutions that support for Aim High Academy during the 2005-2006 academic year. The San Francisco School Alliance was the fiscal agent for the following grants.

\$100,000+

Bill & Melinda Gates Foundation

\$50,000-\$99,999

Zellerbach Family Foundation

\$25,000-\$49,999

Evelyn & Walter Haas, Jr. Fund

Walter & Elise Haas, Sr. Fund

San Francisco Foundation

In-Kind Contributions

Aim High would like to thank the following institutions and individuals for their generous in-kind support.

Joan Boyle	San Francisco 49ers
Andrew Davis	San Francisco Giants
Enterprise Leasing	Shorenstein Properties
The GAP	Sports Basement
Golden State Warriors	Taproot Foundation
Dana Hernandez	Denise Rhys Watson
K.I.D.S.	Brittanie Williams
Evernease McKnight	Shafia Zaloom
Oakland Athletics	

Aim High 20th Anniversary Rooftop Jazz Cabaret

We would like to acknowledge the generous sponsors of our 20th Celebration held on November 4 at Lick-Wilmerding High School. Special thanks to Roberta Achtenberg for her inspiring keynote address. Thank you!

7x7	Visa
ABLE Services	YELP
Acteva	Alex Bautista
ANONYMOUS	Nancy Clark
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PG&E	Janice & Geoffrey Sears
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Shaw Pittman	Doug & Lydia Shorenstein
SF Streaming	David Simpson
Shaw Fund	Tim Stewart & Susan Rugtj
Shorenstein Company	Maida Stupski & Joshua Brankman
Sports Basement	Kimberlee Swig
The Lucasfilm Foundation	Richard Taipale
Triad Outdoor	Jeffrey Weber
UBS Financial Services, Inc.	Howard & Judie Wexler
Union Bank	
US Bank	

We apologize, in advance, for any misspellings or omissions.



Reach for a Dream

Gift Report

The ongoing generosity of the following organizations and individuals help fund our annual operating budget and our programs. These gifts make our innovative, exciting academic programs possible.

This report reflects gifts received during the fiscal year from June 1, 2005 through May 31, 2006.

\$100,000+

San Francisco Department of Children, Youth, & their Families
Daniel & Katherine Whalen

CIBC World Markets Corporation
Miracle Day USA
Cisco Systems, Inc.
Clorox Company Foundation
Cushman & Wakefield

\$50,000–\$99,999

Koret Foundation
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Silver Giving Foundation

Electronic Arts Foundation
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Flextronics Foundation
Franklin & Catherine Johnson Foundation

\$20,000–\$49,999

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Morgan Stanley
Payne Fund
Peninsula Community Foundation
Pottruck Family Foundation
San Francisco 49ers Foundation
Sanmina-SCI Corporation
The Urban School of San Francisco
US Bank
Washington Mutual
Yahoo! Employee Foundation

\$5,000–\$9,999

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Capital Group Companies Charitable Foundation
Dodge & Cox, Investment Managers
Robert & Elizabeth Fisher
Greenberg Traurig LLP, Silicon Valley Office
Robert & Alva Herr

\$10,000–\$19,999

Anonymous
Bishop O'Dowd High School
Bernard & Lynne Butcher
Callison Foundation

Anne Murray Ladd Fellowship

Over the last three years, many people have made donations in memory of Anne Murray Ladd, a beloved Aim High intern who died in a bicycle accident in the summer of 2003. These donations resulted in the creation of the Anne Murray Ladd Teaching Fellowship, which is awarded each year to a college student who is an Aim High teaching intern and embodies the generous and compassionate spirit of Anne. We thank the many contributors to this fund and recognize the recipients of the fellowship for the last three years.

2004 – Kristina Berman, UC Davis

2005 – Lissa Crofton-Sleigh, UCLA

2006 – Michelle Cody, Howard University

Bank of America Award

On November 14, Aim High was one of two Bay Area nonprofit organizations selected to receive Bank of America's highly competitive Neighborhood Builders Award. The award consists of a \$200,000 grant over two years in general operating support as well as professional development for the organization's key leaders. We are very grateful to Bank of America for this tremendous investment in our work during this 20th Anniversary year!

Junior League of San Francisco
Stanley S. Langendorf Foundation
Catharine Maslow
Keith & Courtney McWalter
Arthur Perkins & Kathleen Murray
Ed & Lynn Poole
Morris Stulsaft Foundation
Shaw Fund
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\$2,000–\$4,999

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\$500–\$999

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Reach for a Dream



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www.aimhigh.org

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